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focus on training!

"I USE OILPRO EVERY DAY AT WORK. I LEARNED A LOT MORE ABOUT OILPRO" TRAINING ATTENDEE, CAPE TOWN

"IT PROVIDES THE FUNDAMENTALS TO MANAGE AND CONTROL OIL WHICH IS A VERY COSTLY RESOURCE, GREATLY OVERLOOKED AND ABUSED" TRAINING ATTENDEE, JOHANNESBURG

"THE TRAINING WAS INTERESTING AND I WOULD LIKE SOME OF MY COLLEAGUES TO ATTEND" TRAINING ATTENDEE, JOHANNESBURG

The OilPro Training Service was launched during October 2007. We have since trained 50 people in the major South African cities.

Helping you save money!

The OilPro Oil Management Software provides powerful information and management functions, to help keep track of sales and usage of valuable and expensive oil/fluid, dispensed from bulk tanks into the vehicles serviced.

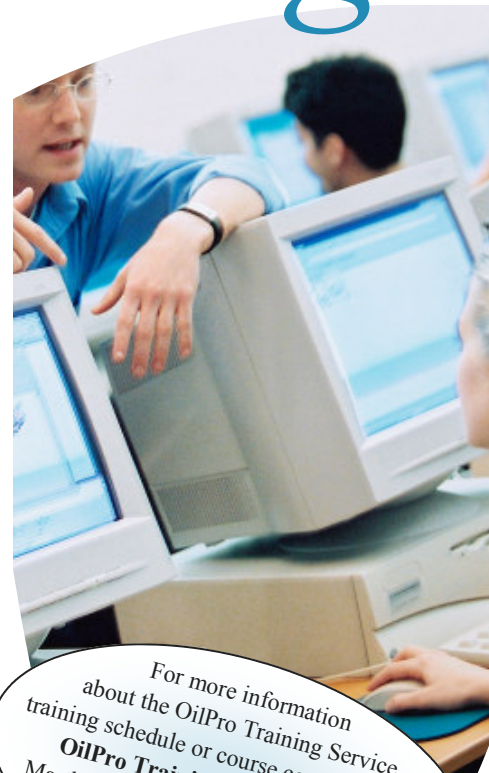
Experience shows, if workshop personnel are **aware** of these functions and are **able to use it**, they save money!

OilPro training is done in small groups: each person works on a computer pre-loaded with the OilPro Software. Structured PC exercises are carried out during the training. Training sessions normally last from 08h30 until 13h00 and attendees receive a training manual and certificate. They are quizzed before the training starts, to see how they perceive the product and how much they know about using

some of its more advanced functions. *See P 2 "True or false"*

So far, the feedback received from trainees is very positive. "*Many of the training attendees tell me that they would have been able to do their work a lot better if they received training before they started to use the OilPro Software*", says **Martha Meier**, OilPro Training Manager.

Training sessions are held at specialized training venues, *not* in the workshop environment, so as to make sure that there are no unnecessary distractions and that the attendees get the best possible value from the training.



For more information about the OilPro Training Service, training schedule or course content, or for an **OilPro Training Brochure**, phone **Martha Meier on 0823370017** or send an email to training@oilpro.co.za



Tip of the month: PREVENTING MISUSE/THEFT

One way to prevent misuse / theft is to deactivate a user when he/she goes on leave.

Why? To stop that user's touch button (I-button) or log-in from being used by someone else who might not have authorization to dispense oil.

How? Log in to the OilPro (software) Client, Click on *User Information* [Main Menu], Click on *Modify User* [Sub Menu], Select *User* from List and click on *Next*. Click on Check Box next to "Enable User" so that the check mark is no longer visible. **No one will now be able to dispense oil, using the person's tag or login.** Click through *Next* till you get to *Finish*. Click on *Finish*. Remember: Once the user is back at work, *repeat as above* but this time **enable user** by clicking the Check Box so that the check mark is visible, indicating that the user is enabled.

OilPro UK LTD up and running!

"AFTER AN OILPRO SYSTEM WAS INSTALLED AND LINKED WITH ADP (FORMERLY KERRIDGE) AUTOLINE SYSTEM IN NOV 2007, SALES OF DISPENSED BULK OIL IMPROVED BY 12 % (COMPARED TO SAME PERIOD 2006)." **OILPRO UK CUSTOMER, TALKING ABOUT HOW THE BETTER CONTROL OVER BULK STOCK AND BETTER PROCEDURES IN PLACE TO ENSURE THAT ALL TRANSACTIONS ARE CHARGED FOR, HAS BENEFITED HIS BUSINESS.**

OilPro UK LTD opened the doors of its Manchester based office during August 2006, supplying the OilPro Oil Management System and related products / services to the UK market.

With Bruce Coetzee in charge of operations, OilPro UK LTD is making its voice heard in the lubrication equipment/fluid monitoring market in the UK.

Some of the developments are:

* OilPro UK has successfully installed the software "linking" the OilPro Oil Management System with the ADP Autoline Dealer Management System, for several customers who use both products.

Note: OilPro and ADP Dealer Services UK Limited are not affiliated. The third party software linking the two independent products was written by ADP Dealer Services UK Limited.

OilPro also "links" with AutoMate and ACS Embrace Dealer Management Systems.

* Working towards becoming a

one-stop shop, supplying bulk fluid monitoring equipment, OilPro UK have expanded their product range. In addition to the OilPro Oil Management System, they also supply:

OilPro UK LTD

Unit 105 Cariocca Business Park
2 Sawley Road, Miles Platting,
Manchester, M40 8BB,
United Kingdom
Tel: +44 (0)1612051545
Fax: +44 (0)5601257832

Hose-end gun kits, hose-end digi-meters, hose-end gun and digi-meter kits, bay kits, solenoid valves, pulse meters and electrical cable

used in oil system installations.

The bay kits, solenoid valves, pulse meters and hose-end gear are suitable for use with all viscosities of bulk oil currently used in the vehicle service workshops. There is also an option for antifreeze and other coolants (non-stock, special order.)

For more information, e-mail bruce@oilpro.co.uk.

TRUE OR
FALSE:



When the truck arrives to deliver a bulk oil order, the tank levels are automatically updated in the OilPro Software. (26 % of training attendees thought this was true) **FACT: False.** You have to enter the new delivery note information into the OilPro Software to maintain correct theoretical tank levels.

The flow rate is determined by the OilPro Oil Management System. (80 % of training attendees thought this was true) **FACT: False.** The flow rate of fluid from bulk tank to dispensing point is determined by the air pressure supply to pump, oil viscosity, pipeline length and diameter, the number of bends in the pipeline, restrictions caused by nozzles and clogged strainers etc.

The OilPro Oil Management System comes with a maintenance contract. (78.5 % of training attendees thought this was true) **FACT:** A maintenance contract is available in the UK as an additional product to the OilPro Oil Management System, but not yet in South Africa, where maintenance is carried out as required, on order.

The OilPro System comes with an in-factory warranty against damage caused by lightning. **FACT: True.** Components damaged by lightning will be repaired in our factory, or we will replace them without charge. On-Site repairs will incur labour and travel charges. **Note: Damage caused by severe power surge is not covered by warranty.**

OilPro has just released a "Dispensing Accuracy Check - Instruction Sheet", in order to assist contractors who are required to carry out these checks. Call +27 118920623/4 or email info@oilpro.co.za for a copy.

Newsflash